



January 2024

## Government Procurement Services

This newsletter provides information to government purchasing and contracting professionals regarding public procurement topics.

### UPCOMING CLASSES:

#### [Contract Administration](#)

(Virtual)

[January 18, 2024](#)

#### [Using Request for Proposals](#)

(Virtual)

[January 30, 2024](#)

#### [Ethics and Fraud in Contracting](#)

(Virtual)

[February 6, 2024](#)



[More Info](#)

# NASPO's Top 10 Procurement Priorities for 2024



The National Association of State Procurement Officials (NASPO) recently released the "**2024 Top**

**Ten Priorities for State Procurement Offices.**" Chief Procurement Officials from each state were surveyed to understand their challenges and goals for the new year. While these results are based on state procurement - the results are likely similar for local governments as well.

1. Modernizing the Procurement Process
2. Continuous Process Improvement
3. Talent Management and Succession Planning
4. Customer Services to Stakeholders
5. E-Procurement
6. Central Procurement Office as a Strategic Leader
7. Analytics for Data-Driven Decision Making
8. Effective Contract Administration
9. Training and Certification
10. Innovative Solution-Based Solicitation Methods

## Training Schedule



### Group Discounts Available

#### **CONTRACT ADMINISTRATION**

**January 18, 2024**

**April 24, 2024**

**May 22, 2024**

**November 5, 2024**

#### **ESSENTIALS OF CONTRACT MANAGEMENT**

**February 20-21, 2024**

**December 4-5, 2024**

#### **ETHICS AND FRAUD IN CONTRACTING**

**February 6, 2024**

**September 10, 2024**

**November 19, 2024**

**Modernizing the Procurement Process**, which includes automating processes for solicitations, contracts, and recordkeeping, moved from #5 last year to #1 this year. In 2023, **Talent Management and Succession Planning** was previously at #1 but fell to #3 this year.

[The full article](#) is worth the read and includes additional information and resources.

**Source:** NASPO, A Time For Change: New Year, New Priorities, December 12, 2023, by Chadwick Stephens.

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## QUESTION OF THE MONTH

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### Question:

"Do you have any suggestions for using Artificial Intelligence (AI) in public procurement?"



### Answer:

Much still needs to be discovered about integrating AI into public procurement. I did find a webinar that the National Institute of Public Procurement (NIGP) is offering this month. You might want to consider checking it out:

***Harnessing AI in Public Procurement***  
January 23, 2024, 1 PM - 5 PM

## FUNDAMENTALS OF PUBLIC PURCHASING

March 5-6, 2024

October 8-9, 2024

November 12-13, 2024

## NEGOTIATION SKILLS

April 9, 2024

October 23, 2024

## PROCUREMENT MANAGEMENT ACADEMY

April 17, 2024

July 9-10, 2024

August 13-14, 2024

October 16, 2024

December 10-11, 2024

## PURCHASING 101 FOR EVERYONE

February 15, 2024

April 25, 2024

May 21, 2024

August 6, 2024

December 4, 2024

## SPECIFICATION WRITING

March 26, 2024

September 11, 2024

December 19, 2024

- **Grasp the fundamentals of AI:** Gain clarity on AI's core concepts and applications in the public procurement realm and learn how to leverage AI to make informed, data-driven procurement decisions.
- **Explore practical AI applications:** Uncover real-world examples of how AI is revolutionizing procurement processes, driving efficiency, and mitigating risks.
- **Discover the transformative power of AI:** Gain a comprehensive understanding of AI's potential to revolutionize public procurement. Hear from public procurement professionals who have successfully integrated AI into their operations.

[More info on the NIGP webinar](#)

[NASPO, AI in Procurement, July 11, 2023](#)

[World Economic Forum, AI Procurement in a Box: AI Government Procurement Guidelines and Toolkit, June 2020](#)

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## **USING REQUEST FOR PROPOSALS**

**January 30, 2024**

**April 3, 2024**

**July 17, 2024**

**November 21, 2024**

## **WRITING STATEMENTS OF WORK**

**May 15, 2024**

**October 22, 2024**

**November 7, 2024**