



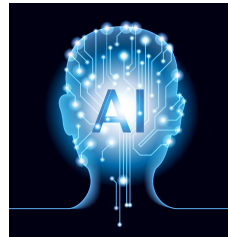
May 2026

Government Procurement Services

This newsletter keeps government purchasing and contracting professionals informed about key issues, updates, and trends in public procurement.

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AI and Public Procurement: What Procurement Professionals Need to Know



Artificial Intelligence (AI) is transforming how organizations conduct business, and government procurement is no exception. Procurement professionals are increasingly exploring AI tools to assist with drafting specifications, developing solicitations, conducting research, analyzing contracts, and managing procurement data. While AI offers exciting opportunities to improve efficiency and productivity, it also presents legal, ethical, confidentiality, and operational risks that public entities must carefully manage.

Some believe AI will eventually replace procurement professionals. However, AI cannot replace professional judgment, experience, ethical decision-making, or compliance oversight. Public procurement decisions directly impact taxpayer funds, competition, transparency, and public trust. AI should be viewed as a tool to assist procurement professionals — not replace them.

Some of the risks and concerns are:

Training Schedule



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CONTRACT ADMINISTRATION

**June 10, 2026
September 24, 2026
November 5, 2026**

ESSENTIALS OF CONTRACT MANAGEMENT

- **Confidentiality Risks** - Entering confidential procurement information, such as vendor pricing, proprietary information, and evaluation committee discussions, into public AI platforms could expose sensitive data. Government entities should establish clear guidelines regarding what information may and may not be entered into AI platforms.
- **Accuracy and Reliability Concerns** - Don't assume that AI-generated information is correct. AI platforms can generate outdated, incomplete, or entirely incorrect information. AI-generated information must be independently reviewed and verified.
- **Bias and Ethical Concerns** - AI platforms may unintentionally introduce bias into procurement documents or evaluations. Examples include restrictive specifications, biased evaluation language, and unequal treatment of vendors. That is why human oversight is critical.
- **Public Information and Records Issues** - AI-generated documents often become public records subject to disclosure requirements. Entities should consider: open records laws, records retention, documentation requirements, and transparency concerns.

Government entities should establish clear policies regarding acceptable AI use. At a minimum, the policy should outline:

- Approved AI platforms
- Confidentiality restrictions
- Required review procedures
- Documentation standards
- Data security requirements
- Ethical and compliance expectations

AI will likely continue to shape the future of government procurement. Procurement professionals who understand both the opportunities and risks of AI will be better prepared to use these tools responsibly while maintaining fairness, transparency, competition, and public trust.

October 7-8, 2026

ETHICS AND FRAUD IN CONTRACTING

May 15, 2026 October
21, 2026

FUNDAMENTALS OF PUBLIC PURCHASING

May 27-28, 2026
December 9-10, 2026

NEGOTIATION SKILLS

October 14, 2026

PROCUREMENT MANAGEMENT ACADEMY

July 21, 2026
November 18, 2026

PURCHASING 101 FOR EVERYONE

September 15, 2026
November 9, 2026

SPECIFICATION WRITING

December 11, 2026

UNDERSTANDING SMALL PURCHASES

Sources:

Stone, A. (2025, April 17). "AI in Procurement is a Game Changer for Government." [State Tech Magazine website](#)

Colaneri, M. "The Transformative Power of AI in USG Procurement", [University of Dayton School of Law website](#)

OpenAI. (2026). *ChatGPT*

Question of the Month

Question: Our Purchasing team is currently considering options for tracking vendor insurance documents. There is a lot of interest, but no one is using a third-party business or software. Can you share any information about these services, or know of anyone who is using them?



Answer: Insurance tracking should be included with most contract management systems. If your entity currently uses a third-party service or software solution for insurance tracking, please share details about the product or provider and your experience with it. I will compile the feedback and include the information in next month's newsletter.

Please send responses to:
info@gpstraining.biz

July 9, 2026
October 29, 2026

USING REQUEST FOR PROPOSALS

July 14, 2026
September 9, 2026
October 13, 2026

WRITING STATEMENTS OF WORK

July 29, 2026

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